



Leadership ViTS Meeting

May 2012

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Definitions



Electronics Manufacturing Industry

- Substitutes or unauthorized copies
- A part in which the materials used or its performance has changed without notice
- A substandard component misrepresented by the supplier



- Items that are produced or distributed in violation of intellectual property rights, copyrights, or trademark laws
- Items that are deliberately altered in such a way as to misrepresent the actual quality of the item with intent to defraud or deceive the purchaser.
 - Any information omitted or means taken to mislead the purchaser to believe that such items are authentic or lawful

US Department of Energy

A copy or substitute without legal right or authority to do so, or one whose material, performance, or characteristics are knowingly misrepresented

EIA/G-12 Committee

 An item whose identity or pedigree has been deliberately altered or misrepresented by its supplier











Where They Come From



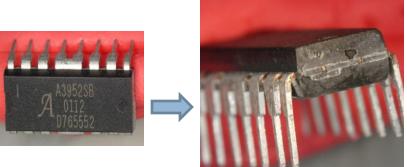




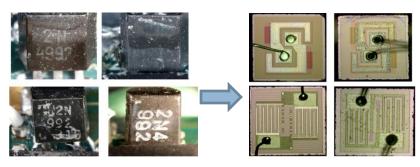




- Parts may be re-topped and/or remarked to disguise parts differing from those offered by the original part manufacturer
- Defective parts scrapped by the original manufacture may be salvaged and sold as compliant parts
- Previously used parts may be salvaged from scrapped assemblies and resold as new
- Refurbished devices represented as new product



Space Shuttle Pulse-Width-Modulation motor driver



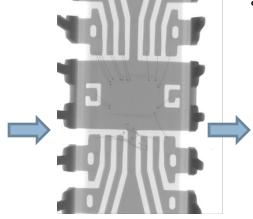
Silicon bilateral switches used in ejection seat hardware

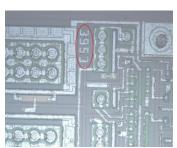


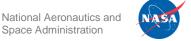
op amp for Shuttle/Station notebook computers



Space Shuttle pyrotechnic actuator voltage reference









How They're Produced















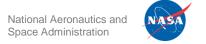




A landfill of discarded circuit boards



A child salvaging components from a circuit board





Counterfeiting Industry





























Counterfeiting Industry















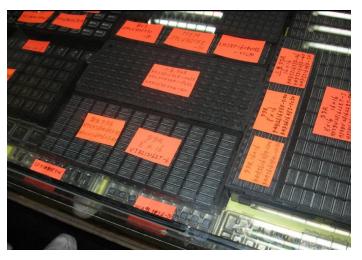






Special Study - Counterfeit Electronic Parts









The Trend







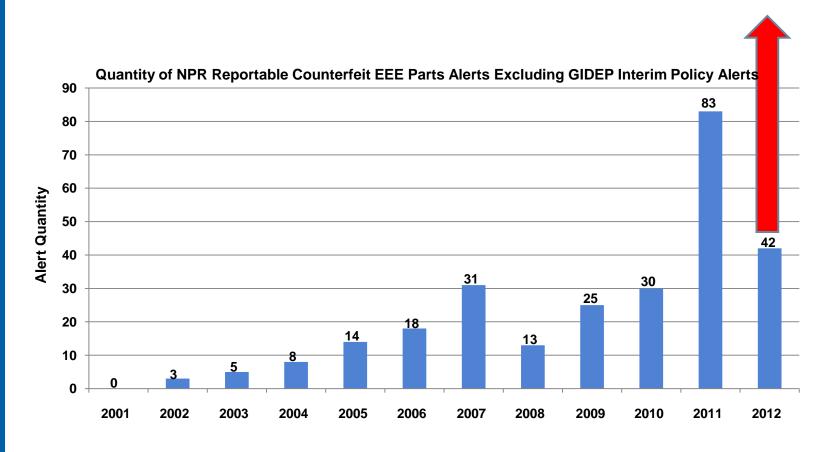












Quantity of alerts will increase throughout 2012



The Magnitude



Total Counterfeit Incidents





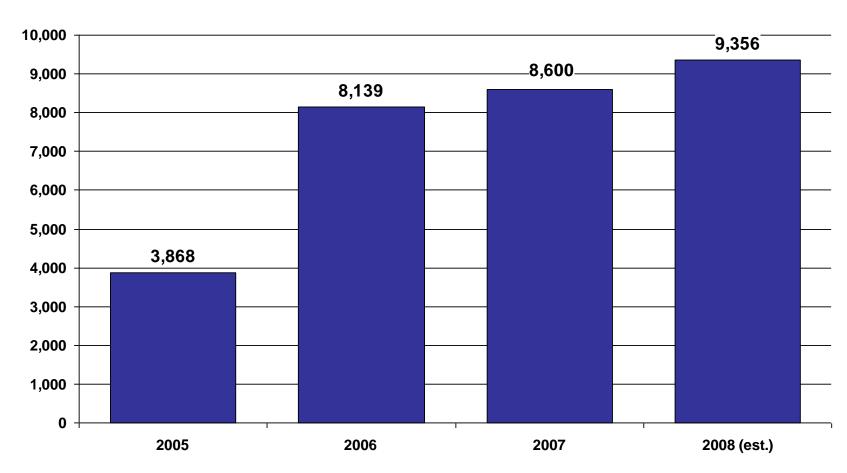




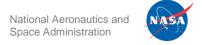








U.S. Department of Commerce – Preliminary Data (as of March 4, 2009)





Trend and Magnitude

DEPARTMA

FOLIAND SECTION



United States Customs Notifications







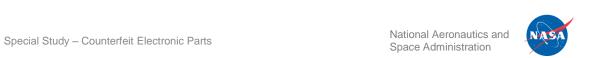








Year
2005
2006
2007
2008



Number of Incidents

29

169

604



The Impact



















GIDEP Counterfeit Case Summaries

EE-A-06-01	Test failures at a defense contractor were found to be microcircuits containing many different chips	
EE-A-06-03	Supplier of military hardware found suspect counterfeit microcircuits having dual part number markings	
EE-A-06-04	Microcircuits that failed product testing were found to have chips from another source	
M9-A-07-01	During manufacturing of a military product, suspect counterfeit transistors were functional failures	
6E-P-07-01	Memory device supplier confirmed parts marked with their name did not contain their chips	
UY7-P-07-01	Microcircuits, that failed electrical testing, were found to contain chips from another manufacturer	
NB4-P-07-01	Suspect counterfeit microcircuits, from an unauthorized distributor, found during testing at an aerospace supplier	
J5-A-07-01	Independent distributor supplied suspect counterfeit parts (not available from original supplier) to defense plant	
J5-A-07-02	Microcircuits, supplied by an independent distributor, were suspect counterfeit (device markings not authentic)	
A2W-A-07-01	Suspect counterfeit transistors failed electrical tests; found to have many different chips	
J5-A-07-06	Programmable logic devices found to be suspect counterfeit (lot code was after manufacturer discontinued parts)	
J5-A-07-09	Microcircuits found to be suspect counterfeit as the lot date code was after the manufacturer stopped production	
UE-A-07-01	Suspect counterfeit microcircuits failed electrical tests; contained chips from another manufacturer	
AAN-U-08-052	A government entity reported counterfeit circuit breakers in nuclear power plants	
CE9-P-08-02	Military parts manufacturer reported U. S. authorities have recently intercepted many counterfeit parts shipments	
UL-P-08-01	Distributor unable to provide test reports on suspect counterfeit microcircuits that failed during factory testing	
D4-A-09-01	Military hardware manufacturer found suspect counterfeit programmable devices showed part remarking	
	·	



Impact (cont)











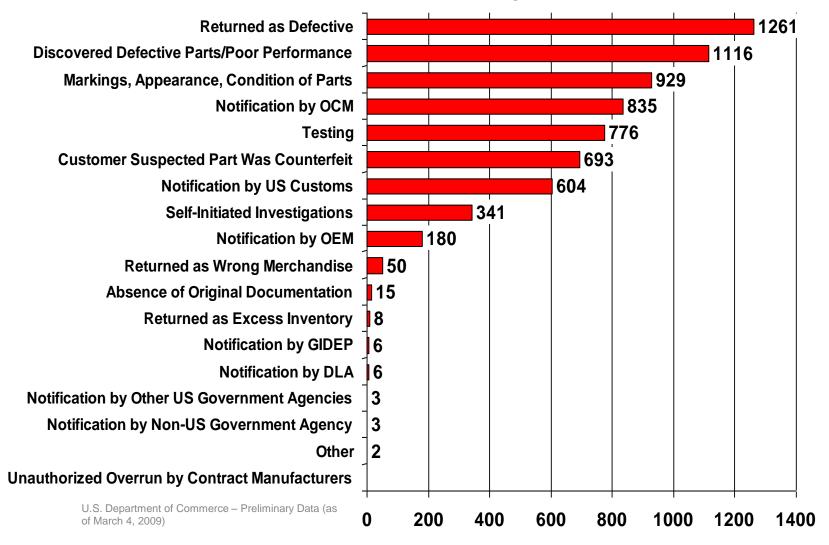








How Companies are Uncovering Counterfeits



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Impact (cont)









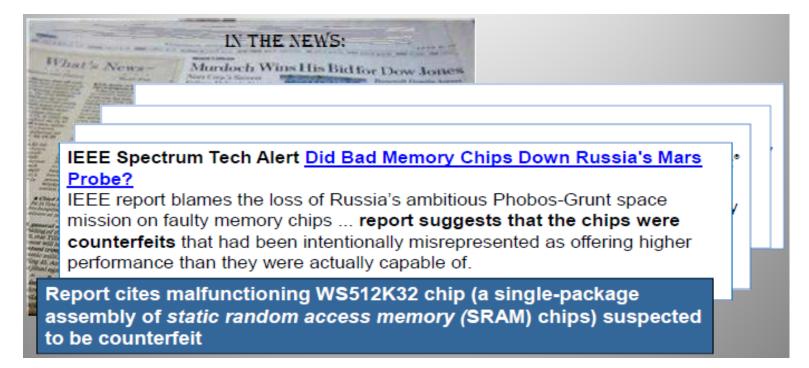




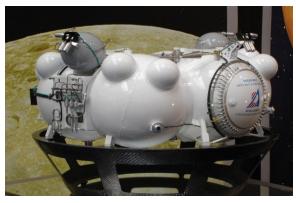




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Mockup of Phobus-Grunt main propulsion unit





The Gray Market

















"Most broker organizations are very small and do not have established quality control procedures in place. We have more than 10,000 brokers in our database. Of those only 200 have more than 10 employees and quality control procedures for their staff. That leaves us 9,800 to fall victim to. Many brokers are working out of their home. All someone needs is a phone, fax and e-mail address and they are in business."

American Electronic Resource, Inc.



5/14/2012



The Gray Market



















Broker with Cage Code in California

Address is a private home

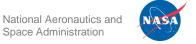
Is this Broker selling genuine product?

Is he maintaining the product under proper conditions?

Do you Really Know this Supplier???









What We're Up Against

















Innovative and Hi-Tech Re-Marking



Exemplar Top Surface





Suspect Top Surface





Pure Acetone / 7 Day Soak-No Affect



New blacktop material can only be removed with an X-ACTO blade





What We're Up Against



Bogus Test Reports







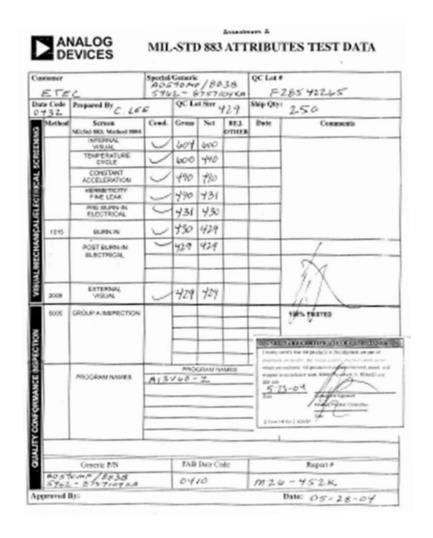








- 19% of companies employing testing contractors had problems with faulty or forged testing.
- The parts were cleared by the test house, but were later found to be counterfeit.



U.S. Department of Commerce





Recent Convictions

















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October 25, 2011

Administrator of Vision Tech Components, LLC sentenced to 38 months in prison for role in sales of counterfeit integrated circuits destined to U.S. military.



U.S. Department of Justice

Ronald C. Machen Jr.
United States Attorney for the
District of Columbia

Judiciary Center 555 Fourth St. N.W. Washington, D.C. 20530

PRESS RELEASE

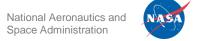
FOR IMMEDIATE RELEASE Tuesday, October 25, 2011

Special Study - Counterfeit Electronic Parts

For Information Contact: Public Affairs (202) 252-6933

http://www.justice.gov/usao/dc/index.html

Administrator of VisionTech Components, LLC Sentenced
To 38 Months in Prison For Her Role in Sales of Counterfeit
Integrated Circuits Destined to U.S. Military and Other Industries
- Counterfeit Devices Were Sold to U.S. Navy and Defense Contractors -





Recent Convictions







Operations Manager for MVP Micro sentenced to 20 months in prison for conspiring to sell counterfeit electronics to the U.S. military



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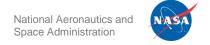


FOR IMMEDIATE RELEASE Wednesday, February 22, 2012 For Information Contact: Public Affairs (202) 252-6933

http://www.justice.gov/usao/dc/index.html

Operations Manager for MVP Micro Sentenced to 20 Months in Prison For Conspiring to Sell Counterfeit Microelectronics to the U.S. Military - Company's Owner Was Sentenced to Prison Last Week -







Customer Help



















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Congress



Report Regarding

NASA's Efforts to Prevent Counterfeit Electronic Parts from Entering the Supply Chain

Pursuant to Section 1206(d) of the NASA Authorization Act of 2010 (P.L. 111-267)

October 2011

Special Study - Counterfeit Electronic Parts

White House

U.S. Government Procurement Anti-**Counterfeiting Inter-Agency Working** Group

Report to the President of the United States







Customer Help (cont)















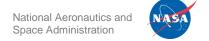


FY2012 NDAA
H.R.1540: NATIONAL
DEFENSE
AUTHORIZATION
ACT FOR FY 2012

Public I aw No: 112-081

SEC. 848. DETECTION AND AVOIDANCE OF COUNTERFEIT ELECTRONIC PARTS.

- (a) REVISED REGULATIONS REQUIRED.—
- (1) IN GENERAL.—Not later than 180 days after the date of the enactment of this Act, the Secretary of Defense shall revise the Department of Defense Supplement to the Federal Acquisition Regulation to address the detection and avoidance of counterfeit electronic parts.
- (2) CONTRACTOR RESPONSIBILITIES.—The revised regulations issued pursuant to paragraph (1)





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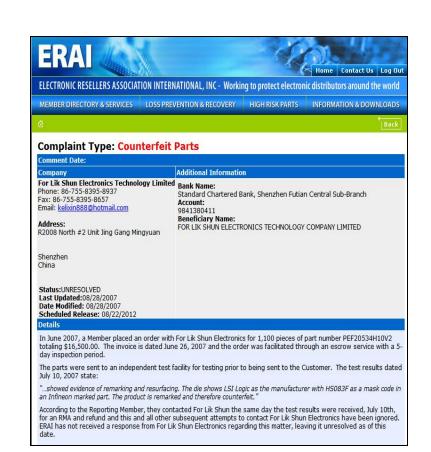






Data Reporting

























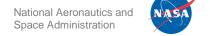


Authorized Suppliers List



Qualified Suppliers List





5/14/2012





Training



















IDEA-ICE-3000

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- OEMs
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When personnel who conduct visual inspection of product from the excess market have been certified, the company's stakeholders are provided objective evidence of inspection competency and therefore reason for increased confidence that customer satisfaction will be achieved and further offer increased marketability of products and services.

Upon successfully passing the IDEA Professional Inspector's Exam (IDEA-ICE-3000) the candidate will be awarded a certificate stating that the individual has passed the exam and their name will be maintained on record at IDEA as having met this achievement.

Counterfeit Parts Avoidance Training

Counterfeit Parts in the News

- · In 2009, Acting Administrator Christopher Scolese disclosed to Congress that counterfeit parts are a significant cause of budget over-runs for NASA o Estimated cost to NASA - unknown
- In late 2007, the US Patent and Trademark Office estimated that counterfeiting and piracy drain about \$250 billion out of the US economy each year along with 750,000 jobs
- Counterfeit EEE parts comprise about 10% of the parts in the supply chain
- In December 2008, four executives at Western Titanium, Inc were indicted for
- · US Dept of Commerce Bureau of Industry and Security survey reveals China as biggest geographical source of counterfeit electronic parts

Class Date and Time

- The QLF class is scheduled for September 29 2009. 1:00 - 5:00 p.m.
- Enrollment requests should be submitted to Diana Shellman

erine.V.Whittington@jpl.na or 818.354.8749



Class Details

- To learn about counterfeit parts and why they are a significant risk.
 To learn inspection methods to be used for the detection and avoidance of counterfeit
- parts.
 To mitigate the risks of acquiring counterfei parts and to eliminate the risk of introducing counterfeit parts into flight hardware.
 To apply inspection techniques during an individual hands-on examination of counterfeit EEE parts, with microscopes.

4-hour class is for anyone who works with EEE parts and includes the following:

• Terms and Definitions Overview

• Counterfeit Parts in the Industry

• JPL's Counterfeit Parts Mitigation Strategy

• Best Industry Practices

• Case Studies of Counterfeit Investigations

• Hands-On Training and Written Exam



SAE Aerospace

















Standards

AEROSPACE STANDARD

S4E AS5553

Proposed Draft Issued 2008-11-07

Special Study - Counterfeit Electronic Parts

Counterfeit Electronic Parts; Avoidance, Detection, Mitigation, and Disposition

RATIONALE

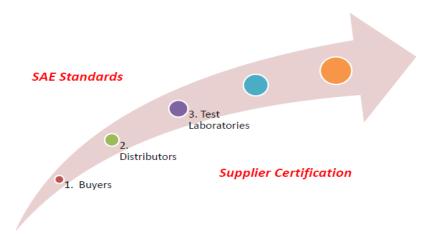
This standard was created in response to a significant and increasing volume of counterfeit electronic parts entering the aerospace supply chain, posing significant performance, reliability, and safety risks.

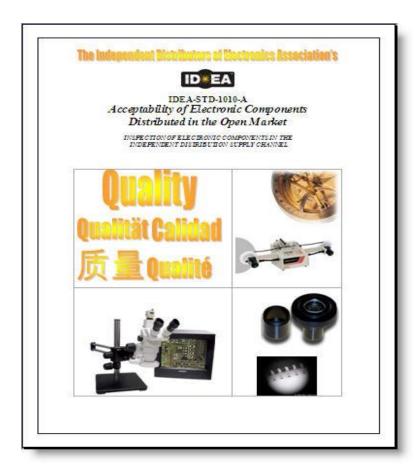
This standard was created to provide uniform requirements, practices and methods to mitigate the risks of receiving and installing counterfeit electronic parts.

FOREWORD

To assure customer satisfaction, aerospace industry organizations must produce, and continually improve, safe, reliable products that meet or exceed customer and regulatory authority requirements. The globalization of the aerospace industry and the resulting diversity of regional/national requirements and expectations has complicated this objective. End-product organizations face the challenge of assuring the quality and integration of product purchased from suppliers throughout the world and at all levels within the supply chain. Aerospace suppliers and processors face the challenge of delivering product to multiple customers having varying quality expectations and requirements.

This document standardizes requirements, practices, and methods related to: parts management, supplier management, procurement, inspection, test/evaluation, and response strategies when suspect or confirmed counterfeit parts are discovered.



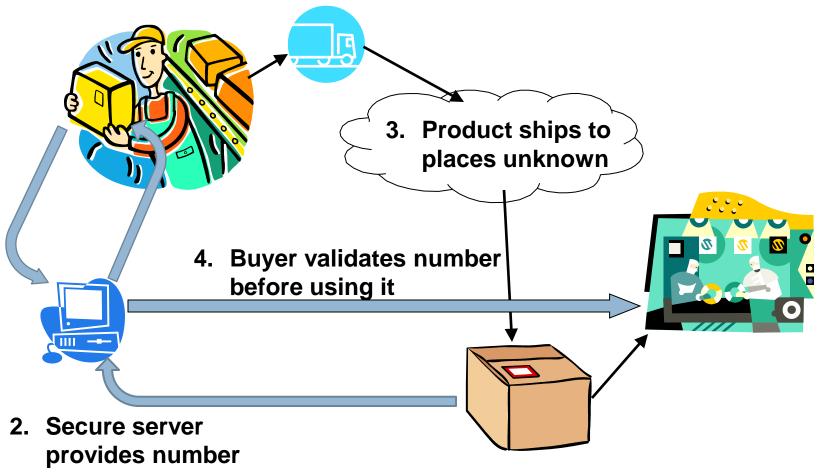






Authentication Services

1. Manufacturer asks for encrypted number





Closing Remarks

















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Tuesday, March 10, 2009

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NASA Satellites Get 'Counterfeit' Parts; Taxpayers Pay

Agency Chief Says Suppliers Sometimes Skip Safety Tests

Investigative

By NED POTTER

March 7, 2009

problem.





15 comments

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Maybe it was something he didn't mean to say. Or maybe NASA has a



At a House subcommittee hearing on NASA's cost overruns, the agency's acting

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administrator, Christopher Scolese, was



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